







20. Approximately what percentage of this business' 2016 gross revenue was earned from non-government contracts?

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21. List the value of the three largest contracts that your business completed from July 1, 2011, to June 31, 2016:

\$ \_\_\_\_\_ \$ \_\_\_\_\_ \$ \_\_\_\_\_

22. Are you a member of any business or trade organizations?

\_\_\_\_\_ Yes

\_\_\_\_\_ No

23. If yes, list the organizations that you are a member of:

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24. List the business's primary six-digit NAICS code, and any NAICS code that corresponds with the business's line of work. Separate NAICS codes with a comma.

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Check the category(ies) that best describes this business?

Administrative Headquarters
Agriculture
Automobile Sales
Business Services
Chemicals
Commodities/Goods
Construction Management
Education
Engineering
Finance
Government
Horizontal Construction
Insurance
Maintenance and Repair
Other Professional Services
Retail
Technology
Trucking
Wholesale Sales

Advertising
Ambulance & Limousines
Banking
Business/Personal Services
Commercial Rental
Communications
Construction-Related Services
Electronics
Entertainment
Food & Beverage
Healthcare
Hospitality
Legal Services
Manufacturing
Recreation
Shipping
Telecommunications
Utilities

Aerospace & Defense
Apparel
Biotechnology
Cannabis
Commercial Rental Property
Construction
Consulting
Energy
Environmental
Goods and Services
Heavy Construction
Information Technology
Machinery
Media
Residential Rental Property
Technical and Trade Services
Transportation
Vertical Construction